# Global Macro Report, 3<sup>rd</sup> April 2025: **Trump's Tariffs** -> **Back to the 1800s!**

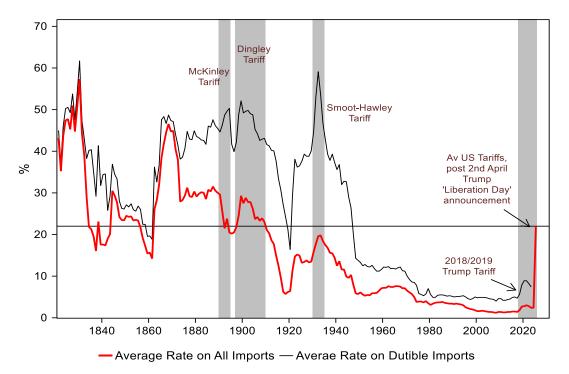
a.k.a. A Few Quick Thoughts (& Charts)

Chris Watling, Global Economist & Chief Market Strategist, Longview Economics Email: research@longvieweconomics.com

## **Summary & Conclusion**

"Foreign countries have looted, pillaged, and raped" America by imposing unfair trade practices, Trump said. "This is one of the most important days in American history. It is the declaration of American independence," Trump added. "Jobs and factories will come roaring back, and America will be wealthy again."

Fig 1: US Average Tariffs rates (1830 to present, including yesterday's update)



Source: Longview Economics, Macrobond

## Important disclosures are included at the end of this report

This publication is for the use of named recipients only and is protected by U.K. and International Copyright laws. If you are not the intended recipient, please notify us immediately. It is an offence to copy or distribute this publication, in any form or by any means, without the prior written consent of Longview Economics Ltd.

All rights are reserved. No license is granted to the user except for the user's personal use. No part of this publication or its contents may be copied, downloaded, stored in a retrieval system, further transmitted, or otherwise reproduced, stored, disseminated, transferred, or used, in any form or by any means, except with prior written permission from Longview Economics Ltd.

- Yesterday, Trump announced across the board tariffs for America's trading partners.
- As fig 2 shows (source: Exante) the tariff level is designed to reflect the size of the trade deficit each country has with the US. Those countries without deficits (like Australia/UK) got hit with only a 10% tariff. The UK also hopes to strike a trade deal (which is in negotiation) and therefore reduce that 10% rate.
- Retaliatory measures are expected to be announced (at least) by the EU and China, potentially others.

Liberation Day Tariff Rates: Rules\* vs Discretion? 50% 45% 40% 35% Announced Tariff Rates (%) US Deficit = [(Imports-Exports)/Imports]/2 30% INR 25% KRW 20% ILS US Surplus=10% 10% USMCA=0 AUD 15% 10% 20% 35% 40% [((Imports-Exports))/Imports]/2

Fig 2: Announced tariff rates vs. countries' deficit with the US

Source: Exante

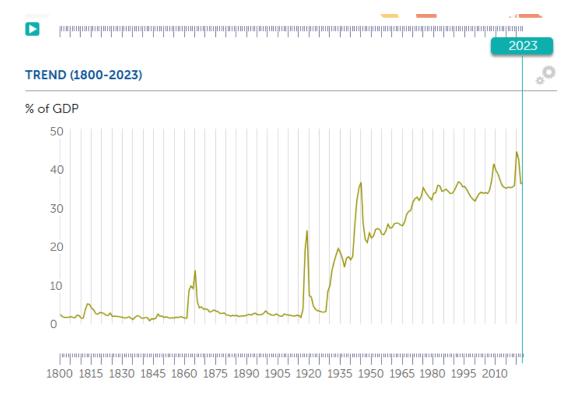
- The historical context of Trump's action is evident from FIG 1. The chart shows average US tariff rates back to the 1830s. Trump's announcement yesterday takes average US tariff rates back to levels that were last seen around 100 or so years ago.
- Part of the Administration's 'rationale' is: i) to level the global playing field for trade; & ii) to raise taxes to 'fund the government/fund Trump's planned tax cuts (expected to be agreed by year end)'.

• In the 1800s, though, when tariffs were the key form of taxation, US government spending was a small share of the economy (i.e. sub 5% of GDP, see FIG 3). At the time, tariffs were the largest tax raised (NB there wasn't a US income tax until 1913). In contrast, at the end of last year, the US government was a large share of the US economy (36% - FIG 3), and "Individual Income Taxes were 49.3% of total government revenue (according to IRS data)".

#### **Key Consequence of Tariffs**

- The heavy tariffs regime is likely to reinforce the recent drive in China and the EU to generate more domestic growth (& reduce dependence on foreign trade). Both economic regions have high household savings ratios. Both have the potential to generate strong trends in domestic consumption growth (at least from a cyclical perspective). Policy has begun to move in that direction (e.g. China's renewed focus on domestic consumption, while the EU is also trying to unlock domestic growth drivers, e.g. in Germany/EU wide defence spending plans etc. see latest Quarterly macro assessments for China and Eurozone for detail).
- Critically, yesterday's announcement reinforces the drive for deglobalisation. It's a dramatic change in the global trading system and a marked move away from global free trade. Comparative advantage and gains from trade are one of the few policies that almost all economists agree upon. Protectionist policies drive inefficiencies in supply chains, higher prices and less real growth (lower productivity growth).
- We continue, though, to expect a US mid-cycle slowdown and not a recession (as outlined <u>HERE</u> see our latest US Quarterly publication).
- The key question now is whether this is the **start of a negotiating move** by Trump and his team. That is, is this the **'Mar A Lago' playbook** (see Longview on Friday 21<sup>st</sup> March 2025 for analysis); Or will these levels be the final (or close to) the final levels of tariffs.
- There is strong evidence that the US dollar has entered into a cyclical (if not secular) bear market.
- Our latest tactical views on equity markets were updated yesterday (see <u>HERE</u>).
- White House press release available <u>HERE</u>

Fig 3: US government spending: 1800 to 2023 (as a % of GDP, IMF data)



Source: IMF data, https://www.imf.org/external/datamapper/exp@FPP/USA

#### Key Reciprocal tariff rates



### Among the highest tariff rates announced were included:

Cambodia: 49% Vietnam: 46% Sri Lanka: 44% Bangladesh: 37% Thailand: 36%

China: 34% (in addition to existing 20% levies)

Taiwan: 32%
Indonesia: 32%
Switzerland: 31%
South Africa: 30%
Pakistan: 29%
India: 26%

South Korea: 25%

Japan: 24%

European Union: 20%

This Publication is protected by U.K. and International Copyright laws.

All rights are reserved. No license is granted to the user except for the user's personal use No part of this publication or its contents may be copied, downloaded, stored in a retrieval system, further transmitted, or otherwise reproduced, stored, disseminated, transferred, or used, in any form or by any means, except as permitted under agreement with Longview Economics Ltd.

This publication is proprietary and limited to the sole use of Longview Economics' clients and trial subscribers. Each reproduction of any part of this publication or its contents must contain notice of Longview Economics' copyright. This agreement shall be governed and construed in accordance with U.K. Copyright law and the parties hereto irrevocably submit to the exclusive jurisdiction of the English courts in respect of any dispute or matter arising out of or connected with this Agreement. Any disclosure or use, distribution, dissemination or copying of any information received from Longview Economics Ltd. is strictly prohibited, whether derived from the reports or from any oral or written communication by way of opinion, advice, or otherwise with a principal of the company; and such information is not warranted in any manner whatsoever; and is for the use of our clients and trial subscribers only. Longview Economics Limited will not be liable for any claims or lawsuits from any third parties arising from the use or distribution of this document. This report is for distribution only under such circumstances as may be permitted by applicable law.

This publication is for your information only and is not intended as an offer, or a solicitation of an offer, to buy or sell any investment or other specific product. The analysis contained herein is based on numerous assumptions. Different assumptions could result in materially different results. Certain services and products are subject to legal restrictions and cannot be offered worldwide on an unrestricted basis and/or may not be eligible for all investors. All information and opinions expressed in this document were obtained from sources believed to be reliable and in good faith, but no representation or warranty, express or implied, is made as to the accuracy or completeness. All information and opinions as well as any prices indicated are current as of the date of this report, and are subject to change without notice. Some investments may not be readily realisable since the market in securities is illiquid and therefore valuing the investment and identifying the risk to which you are exposed may be difficult to quantify. Futures and options trading is considered risky. Past performance of an investment is no guarantee of its future performance. Some investments may be subject to sudden and large falls in values and on realisation you may receive back less than you invested or may be required to pay more. Changes in foreign exchange rates may have an adverse effect on the price, value or income of an investment. We are of necessity unable to take into account the particular investment objectives, financial situation and needs of our individual clients and we would recommend that you take financial and/or tax advice as to the implications (including tax) of investing in any of the products mentioned herein.

Longview Economics Ltd. is an appointed representative of Messels Limited. Messels Limited is authorised and regulated by the Financial Conduct Authority.

If you have received this communication in error, please notify us immediately by electronic mail to <a href="mailto:info@Longvieweconomics.com">info@Longvieweconomics.com</a> or by telephone at (0044) 0870 225 1388.

For Professional Investors only.